

Summary

- SAFe POPM certified **AI Product Manager** with 7.4 years of experience specializing in **agentic AI product development**, with deep domain expertise in US Healthcare Pharmacy Benefits Management (PBM) and enterprise cloud platforms.
- Proven impact including \$3M AI MVP deal closure, 20% RTS reduction, 10% faster onboarding, and 25% cost savings through data-driven product execution.
- Hands-on leader in LangGraph, Azure OpenAI, and AI governance, driving roadmap prioritization, cross-functional alignment, and scalable AI deployments.

Skills

AI Product Management: Roadmap, PRD, Agile/SAFe, GTM strategy, GPT-4o, OKR, US Healthcare PBM, Enterprise SaaS

Technology: Azure AI, LangGraph, OpenAI, RAG, Agentic AI, Prompt Engineering, SAP, Azure AI Foundry

Leadership: Stakeholder Management, CXO storytelling, RFP, Business Case, Cross functional collaboration, Joint GTM

Work Experience (7.4 years)**HCLTech: AI Product Manager**

Noida | Feb 2026 – Present

- Spearheaded **HCLTech Azure AI Factory offering** including account segmentation analysis using **Data ACR vs Total ACR** opportunity matrix, creating **GTM collateral, enabling presales** teams, contributing to a **\$0.25M Azure legacy modernization** opportunity conversion.
- **Capability lead** for **Azure AI Factory** and **AI Force on AI Factory for product, GTM offering, Roadmap.**
- Led AI Force discovery engagements across enterprise accounts **to map AI use cases, models, and token utilization** into **dollar-based infrastructure sizing and breakeven models**, resulting in the creation of the AI Force-on-AI Factory offering and identification of a **prospective \$4M customer opportunity.**

Publicis Sapient: AI Product Manager

Noida | Nov 2023 – Feb 2026

AI Product Manager | Agentic AI Product | Major US Healthcare Organisation

- **Drove end-to-end product ownership for a \$3M Agentic AI MVP deal**, leading RFP response, solution design, and platform roadmap for a major US Healthcare PBM client.
- **Defined the Agentic AI product vision** and **“Shift-Left AI” strategy**, establishing **RTS (Return to Submitter)** as the north-star metric to drive early validation and efficiency in Rx PBM client onboarding workflows
- **Architected the Agentic AI platform**, designing a **Generator–Validator framework (LangGraph on Azure OpenAI)** and securing **Enterprise Architecture & AI Review Board approval** for scalable deployment.
- **Led cross-BU product discovery** and **Rx regulatory alignment**, translating stakeholder vision into **agentic workflows.**
- **Delivered a production Agile AI MVP** with a **10+ member team**, achieving a **RTS reduction**, enabling a **12-month contract extension**, and earning the **PS Innovation Award.**
- **Launched Rx PBM client onboarding AI accelerators**, including **SmartCompare (faster PBsM onboarding)** and an **Auto Pre-Fill feature .**
- **Improved operational efficiency by 40% and reduced costs by 25%** through migration of legacy PCF dashboards to GCP

ABP Network: Deputy Manager – Product Management – Digital Media

Noida, August 2023 – Nov 2023

- Led product strategy and roadmap for ABP news premium subscription offering across 10+ languages.

Accenture: Product owner

Noida, May 2020 – April 2022

- **Generated \$0.8M in operational savings** by leading end-to-end product ownership of the Capital Lifecycle Automation Project (CLAP) with zero production issues.
- **Product Owner** for the end-to-end development of the Fiori-based Project Authorization Request (PAR) application, driving **AS-IS/TO-BE analysis, PRD creation, and scope definition.**
- **Improved cross-system efficiency** by designing SCM integrations and orchestrating ABAP, BPM, and PIPO interfaces
- **Strengthened product delivery velocity** through sprint planning, backlog prioritization, and stakeholder alignment across 20+ business processes. **Promoted to Senior Analyst** and awarded multiple **ACE Awards.**

Wipro: Associate Consultant – EAM Product Owner

Pune, Feb 2018 – May 2020

- **Product Owner** for the Fiori-based SAP **Work Order Manager application**, delivering seamless integration with SAP PM, CS, CRM, FI, SD, Maximo, and PowerPlan via SAP PIPO and Click Scheduler, enhancing end-to-end EAM capability.
- **Reduced testing effort by 80%** by delivering an RPA-driven automation across Work Orders, Procurement, and Sales Orders.
- **Improved operational scalability** by launching a cross-domain Number Range Automation Bot used across 10+ Product

Education

MBA	Indian Institute of Management (IIM), Udaipur	2022-2023	3.32/4
B. Tech., Computer Science & Engineering	JSS Academy of Technical Education, AKTU	2013-2017	71.92

Academic Projects

- **Founded the IIM Udaipur Digital Summit**, drawing 50K+ impressions and registrations from 2000+ B-School campus
- **Winner** of SPJIMR's "Dexterity" Product Management competition at OJAS XV, 2023, and **runner-up** in SDA Bocconi's "Creazione" Product competition in 2022